

# Clean Energy Solutions for Mines: Reduce cost and carbon footprint



## Your Challenges

- Security of energy supply: no interruption of mining activities
- High energy cost, especially in remote mining sites (offgrid), price volatility, security of supply
- Green the industry: reduce carbon footprint
- Trust the reliability of renewable power

#### **Our Solutions**

- Independent expert, develop individual solution for each case
- Advise on EPC vs. IPP approach
- 20 % to 100 % renewable share
- Solar, wind, storage, fossil hybrid
- Competitive selection process leads to market based energy tariffs, even when grid connected
- Support from concept to operation

# Suntrace runs an integrated techno-financial approach to identify the most competitive solution

#### **Pre-Feasibility**

- Identification of demand profile
- Prelim analysis of economics and viability of business case
- Evaluation of different technical and structuring options

## **Feasibility Study**

- Techno-Economic feasibility study
- Site identification
- Technical solution and financial structure
- Implementation timeling
- CAPEX and OPEX

Technical Parameters

Iterative mprovement

Economic
/ Financing
Parameters

Implementation: Procure EPC or IPP solution from the market

#### 1. Taking Stock

- Analyse mine power needs (load profile, generation profile, expectations)
- Identification of the mine's potential
- Propose scenarios for evaluation
- Status and next steps

#### 2. Optimisation / Detailed FS

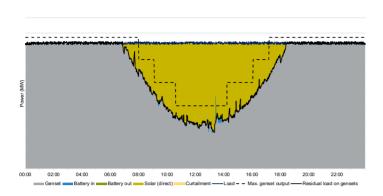
- Tailor-made renewable concept including existing power supply / generation
- Optimize future power generation for the mine through Technoeconomic optimisation
- Determine cost benefits
- Risk and sensitivity analysis
- Tender specifications for procurement of EPC / IPP

# 3. Implementation

- Independent expert / Owner's engineer during development and implementation
- Support competitive selection of EPC / Components or IPP / PPA
- Support project development, transaction, construction and operation

# On or off-balance sheet? Pro's and Con's







Business Model	EPC Turn-Key	IPP/ PPA (Power Purchase Agreement)
Characteristics	EPC turn-key solar plant. Investment assumed by mine.	IPP finances, installs and operates solar plant under long term PPA contract.
Ownership of Plant	EPC until COD, then mine, on balance	IPP, Off Balance of mine
Pro's	<ul> <li>EPC responsible (2yr warranty)</li> <li>EPC execution experience</li> <li>Highest savings</li> <li>Lower legal complexity</li> <li>Control over generation</li> </ul>	Investment by IPP investor (off balance sheet of the mine)
Con's	<ul> <li>Alignment of EPC and mine objectives</li> <li>Most EPC have no experience in mining</li> <li>Pay for risk margin of EPC</li> </ul>	<ul> <li>Alignment of IPP and mine objectives (solar vs. engines?)</li> <li>Higher legal complexity: PPA and contractual paperwork for investment and finance</li> <li>Change in generation requires agreement with IPP</li> <li>Lower Savings</li> </ul>

# Why Suntrace

- Technical and financial know-how under one roof, combining meteorological, technical and financial aspects, cutting edge
- Proven C&I references: 6.5 MW solar for Ohorongo Cement, Namibia (operating since 2018), 36 MW solar / 15 MWh Battery hybrid for B2Gold Fekola, Mali (under construction)
- Track record from more than 9 GW of solar power plant credentials in more than 40 countries
- from concept to full realisation: solar, wind and storage including hybrids with conventional power systems
- Part of Dornier Group with approx. 100 Mio EUR turnover and more than 2.000 staff

